

About THIS LIST



2021 COMMEMORATIVE POSTER

- The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2020 revenues. Firms submitted revenue online or via form included in the January issue of PCT.

- The abbreviations on the list are as follows:
 - ** = estimated figure; n/a = no answer/unknown; NC = no change; GPC = general pest control; TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees.

- In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow

- removal, tree care, weed control, heating and air conditioning services, gutter work, handyman services and more.

- Companies on the list earned revenues of \$4,944,468 in 2020. That's an increase of \$575 million over 2019's numbers.

- There are 30 states and two Canadian provinces represented. California and North Carolina each have 10 companies on the list; Florida has eight.

- There are 15 companies on this year's list that were not on last year's: Greenix Pest Control, Mosquito Shield, Ace Exterminating, Meebok Pest Control, Catelye New England, Arnhem Pest Control, Ronnex Pest Control, Pest Eric,

- No More Bugs, Anusa Pest Control, True Heat Solutions, Moxie Pest Control of Arizona, A-1 Termite and Pest Control, Bug-N-A-Rug Exterminators and Capital Pest.

- Seven companies that were on last year's list are not on this year's because of mergers and acquisitions: Environmental Pest Service, Tampa, Fla.; Medical Service, Jacksonville, Fla.; Molebury Pest Control, Winston-Salem, N.C.; Griffin Pest Solutions, Kalamazoo, Mich.; Pro-Pest Pest Control, San Marcos, Calif.; Jo-Roy Pest Control, Covington, La.; and Blue Chip Pest Services, Fenton, Mo.

- For various reasons, several other companies that were on last year's list declined to submit revenue figures for this year's, so they are not included.

- PCT estimated the revenues for several companies on the list. PCT staff interviewed state association executives, industry consultants and others, as well as reviewed previously published figures, to arrive at these estimates.

- PCT vets companies' Top 100 entries throughout the year and reserves the right to not publish any information the staff views as inaccurate.

- Visit PCT magazine's interactive map (the "online extras" section of www.pctonline.com) to see the company information and view links to each of the Top 100 firms' websites.

- E-mail PCT Editor-in-Chief Joel Dorsch at joeldorsch@pct.com with questions about this list.

Veseris congratulates the PCT Top 100!

2020 RANK	COMPANY	2019 RANK	CITY	STATE/ PROVINCE	2020 REVENUES	% CHG. FROM 2019	INDICES FOR 2019	INDICES FOR 2020	GPC	TC	OTHER	RES	COM	EMP	# OFFICES	
1	Rollins	1	Atlanta	GA	\$2,009,935,000	7%	n/a	81%	19%	0%	65%	35%	15,000	800		
2	Terminix Global Holdings	2	Memphis	TN	\$1,782,000,000	8%	n/a	64%	36%	0%	73%	27%	11,400	470		
3	Renoldi	3	Reading	PA	\$1,150,000,000	21%	15%	80%	10%	10%	50%	50%	6,000	n/a		
4	Excalib	4	St. Paul	AL	\$819,000,000	2%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a		
5	Massey Services	5	Orlando	FL	\$289,630,466	11%	15%	45%	25%	30%	86%	12%	2,427	160		
6	Arrow Exterminators	6	Atlanta	GA	\$284,491,000	12%	11%	47%	40%	13%	91%	9%	2,577	134		
7	Active Environmental	7	Provo	UT	\$267,979,243	34%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	43	
8	Anticomm	8	Berkeley Heights	NJ	\$243,800,000	26%	n/a	64%	20%	16%	70%	30%	2,300	10		
9	Cook's Pest Control	9	AL	AL	\$240,000,000	2%	4%	60%	40%	0%	70%	30%	1,125	40		
10	Termite Service	10	Columbia	SC	\$137,969,602	4%	2%	45%	45%	10%	90%	10%	1,098	56		
11	Truly Nolen of America	11	Tucson	AZ	\$119,979,000	2%	2%	68%	23%	9%	76%	25%	1,110	75		
12	ABC Home & Commercial Services	12	Austin	TX	\$106,140,000	11%	10%	43%	3%	54%	80%	20%	890	4		
13	Abel Pest Control	13	Toronto	Ontario	\$85,000,000*	7%	10%	90%	0%	10%	10%	90%	575	29		
14	Home Parasit Pest Control	14	Forest Hill	MD	\$78,300,000	3%	n/a	65%	35%	0%	70%	30%	650	35		
15	Fox Pest Control	20	Logan	UT	\$69,400,000	69%	55%	97%	3%	0%	96%	2%	780	14		
16	Plunkett's Pest Control	16	Fridley	MN	\$67,000,000	8%	6%	100%	0%	0%	20%	80%	530	2		
17	Dorsch Pest Control	17	Lynchburg	VA	\$63,720,000	4%	-2%	66%	35%	0%	60%	40%	640	38		
18	Greenix Pest Control	n/a	Orem	UT	\$62,400,000	80%	n/a	64%	0%	36%	100%	0%	416	18		
19	Termite Co. of North Carolina	18	Fayetteville	NC	\$59,700,000*	n/a	69%	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
20	Edge	21	Orem	UT	\$48,654,816	22%	19%	56%	0%	5%	96%	4%	395	9		
21	Hulett Environmental Services	19	West Palm Beach	FL	\$47,634,700	8%	4%	n/a	n/a	n/a	87%	13%	n/a	9		
22	Senske Services	22	Kennelwick	WA	\$44,600,000	11%	8%	16%	0%	84%	85%	15%	470	14		
23	Genis	75	Guilford	CT	\$41,600,000	406%	16%	61%	0%	13%	72%	28%	422	14		
24	Springdale Pest Solutions	24	Tacoma	WA	\$39,000,000	6%	8%	90%	0%	10%	0%	100%	260	16		
25	Lloyd Pest Control	24	San Diego	CA	\$35,440,000	2%	2%	75%	25%	0%	60%	40%	300	10		
26	Rose Pest Solutions	25	Troy	MI	\$32,500,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
27	JSI Exterminating	26	Lafayette	LA	\$32,192,017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	14	
28	Terminix Company	27	Gainesville	NC	\$30,497,000	2%	6%	50%	50%	0%	70%	30%	229	15		
29	ABC Home & Commercial Services of DFW	28	Lewisville	TX	\$27,293,007	9%	19%	68%	3%	29%	75%	25%	212	7		
30	Rotter Pest Control	29	St. Louis	MO	\$26,968,879	10%	10%	54%	22%	24%	67%	33%	212	9		
31	PestNow	30	Sterling	VA	\$26,947,000	9%	8%	64%	27%	9%	94%	6%	171	8		
32	Pacific Coast Termite	31	Orange	CA	\$23,946,929	8%	10%	7%	79%	14%	90%	10%	138	2		
33	Mareu & Mareu	33	Quebec City	Quebec	\$23,856,116	10%	5%	60%	40%	0%	15%	85%	65	1		
34	Green Pest Solutions	38	West Chester	PA	\$23,528,217	23%	20%	38%	3%	59%	8%	92%	203	4		
35	Advanced PM	36	Roseville	CA	\$23,325,874	13%	10%	n/a	n/a	n/a	70%	30%	145	8		
36	ABC Home & Commercial Services	34	Cypress	TX	\$23,160,000	8%	14%	50%	20%	30%	70%	30%	210	3		
37	Clegg's Termite & Pest Control	32	Durham	NC	\$22,994,643	4%	4%	58%	39%	3%	70%	30%	299	13		
38	Pointe Pest Control — ID, WA, OR, MT	39	Idaho Falls	ID	\$22,872,000	2%	6%	35%	65%	0%	5%	95%	216	29		
39	Palmetto Exterminators	35	Charleston	SC	\$21,108,661	7%	6%	36%	57%	7%	90%	10%	170	8		
40	Braman Termite & Pest Elimination	37	Agawam	MA	\$19,761,000	NC	5%	90%	10%	0%	10%	90%	180	7		
41	Servall Termite & Pest Control	41	Clarksville	TN	\$18,614,496	7%	7%	40%	33%	25%	76%	25%	225	7		
42	Corly's Pest Control	44	San Marcos	CA	\$18,297,014	15%	12%	80%	20%	0%	90%	10%	150	1		
43	TK Environmental Services	45	Irving	NJ	\$18,117,152	21%	15%	11%	85%	0%	10%	90%	120	1		
44	Black Diamond Pest Control	42	Jacksonville	IN	\$17,855,491	5%	10%	60%	30%	10%	60%	40%	168	4		
45	Pestmaster Services	47	Reno	NV	\$16,914,096	18%	15%	n/a	n/a	n/a	35%	65%	110	48		
46	Pointe Pest Control — IL	46	Eagle	ID	\$16,136,101	12%	15%	81%	18%	1%	99%	1%	110	2		
47	Mosquito Shield	n/a	North Attleboro	MA	\$14,785,000	25%	30%	0%	0%	100%	98%	2%	n/a	43		
48	Crigo	49	Atlanta	GA	\$14,000,000	6%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
49	Arrow (and affiliated companies)	52	Baton Rouge	LA	\$13,994,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
50	Brecks Pest Management	59	Logansport	GA	\$13,436,000	20%	12%	50%	50%	0%	50%	5%	105	2		
51	Adair's Pest Control	55	Medina	MN	\$13,400,000	13%	9%	96%	1%	3%	50%	50%	110	3		
52	Danis Pest Control	50	Louisburg	FL	\$12,997,000	5%	5%	25%	50%	60%	98%	1%	120	1		
53	American Pest Control	53	Athens	GA	\$12,500,000	9%	10%	63%	40%	0%	75%	25%	143	10		
54	Eastside Exterminators	56	Woodville	WA	\$12,000,000	NC	8%	55%	0%	45%	95%	5%	82	1		
55	Versacor Enterprises	61	Southlake	TX	\$11,440,011	10%	17%	98%	2%	0%	0%	100%	86	6		
56	Nozzle Nolen	57	West Palm Beach	FL	\$11,236,186	NC	5%	68%	15%	17%	70%	30%	96	5		
57	Liberty Pest Control	55	Atlanta	GA	\$11,200,000	16%	15%	100%	0%	0%	75%	25%	75	5		
58	Insight Pest Solutions WA	84	Federal Way	WA	\$11,175,500	40%	20%	92%	0%	8%	90%	10%	80	4		
59	Quality Pest Services	54	Anaheim	CA	\$11,106,781	-7%	20%	0%	0%	100%	75%	25%	111	5		
60	Frontline Pest	67	Baltimore	MD	\$10,480,000	14%	15%	88%	1%	11%	100%	0%	n/a	4		
61	Scherzinger Pest Control	62	Cincinnati	OH	\$10,244,879	3%	6%	66%	15%	0%	70%	30%	95	3		
62	Southern & Sovereign Pest Control	63	Virginia Beach	VA	\$10,243,000	0%	8%	50%	50%	0%	100%	0%	90	12		
63	West Termite Pest & Lawn	66	Lowell	AR	\$10,084,630	9%	10%	45%	36%	19%	80%	20%	113	8		
64	Ardent	94	Highland	UT	\$10,000,000	66%	60%	85%	10%	5%	98%	2%	55	9		
65	Go-Forth Pest Management	82	Greensboro	NC	\$9,965,000	28%	20%	66%	30%	4%	85%	15%	76	6		
66	The Bugman	69	Proserpine	CA	\$9,800,000	10%	10%	60%	40%	0%	70%	30%	70	1		
67	Loxix Pest Control	68	Thomsonville	NJ	\$9,460,750	0%	5%	33%	32%	33%	60%	40%	83	1		
68	Nelson-Cole	71	Shelby	NC	\$9,400,000	9%	10%	40%	20%	40%	85%	15%	83	3		
69	Apex Pest Control	64	Rockledge	FL	\$9,200,000	NC	8%	70%	20%	10%	70%	30%	80	6		
70	All Natural Pest Elimination	71	Medford	OR	\$8,865,000	13%	12%	60%	40%	0%	80%	20%	60	2		
71	National Exterminating	83	Newport News	VA	\$8,824,978	5%	5%	36%	63%	1%	85%	15%	60	1		
72	Acis Exterminating	n/a	Jefferson	VA	\$8,811,212	2%	5%	45%	55%	0%	55%	45%	110	9		
73	Meebok Pest Control	n/a	Albany	NY	\$8,500,000	30%	20%	90%	10%	0%	90%	10%	50	1		
74	Animal Pest Management Services	76	Chano	CA	\$8,425,000	1%	n/a	2%	8%	90%	10%	90%	45	1		
75	DA Exterminating	77	Metairie	LA	\$8,423,967	6%	8%	35%	65%	0%	65%	35%	67	3		
76	Future Services	85	Grayson	GA	\$8,264,000	11%	12%	30%	57%	13%	96%	2%	78	5		
77	American Pest Control	79	Harris City	IL	\$8,252,382	4%	2%	60%	40%	0%	55%	45%	75	1		
78	All-American Pest Control	91	Nashville	TN	\$7,922,000	16%	n/a	n/a	n/a	n/a	97%	3%	60	3		
79	The Bug Master	90	Austin	TX	\$7,804,736	17%	15%	90%	10%	0%	40%	60%	73	4		
80	Hoffman's Exterminating	86	Manlius	NJ	\$7,800,000	12%	22%	60%	20%	20%	48%	52%	63	5		
81	B & B Exterminating	83	Jacksonville	FL	\$7,700,000	n/a	n/a	50%	35%	35%	70%	30%	51	1		
82	Horizon Pest Control	88	Mission Park	NJ	\$7,667,000	9%	15%	85%	5%	10%	63%	37%	83	1		
83	Pest Pest Control Services	87	Pompano Beach	FL	\$7,493,300	5%	8%	50%	16%	34%	90%	10%	63	2		
84	Catelye New England	n/a	Cromwell	CT	\$7,450,000	25%	n/a	n/a	n/a	n/a	n/a	n/a	85%	15%	50	2
85	Arnhem Pest Control	n/a	Duluth	GA	\$7,446,841	86%	60%	100%	0%	0%	100%	0%	n/a	3		
86	Platinum Pest Solutions	n/a	Lansing	IL	\$7,399,879	-7%	15%	100%	0%	0%	3%	97%	84	2		
87	Ronnex Pest Control	n/a	Plano	TX	\$7,150,017	57%	35%	94%	3%	9%	97%	3%	82	4		
88	Canada's Services	96	Lumber Bridge	NC	\$6,954,629	8%	10%	45%	35%	20%	60%	40%	75	n/a		
89	Lux-A-Lawn and Pest Control	99	St. Cloud	FL	\$6,803,820	21%	25%	17%	2%	81%	90%	10%	80	6		
90	Armor Pest Defense	9														